



BOOM

**Annual
General
Meeting
2019**

22 November 2019

FINANCIAL PERFORMANCE

BOOM

\$'m	FY16	FY17	FY18	FY19
Revenue	152.3	150.1	183.1	182.7
Trading EBITDA	11.2	10.6	21.1	20.1
Net Debt	49.2	45.1	37.3	36.6*

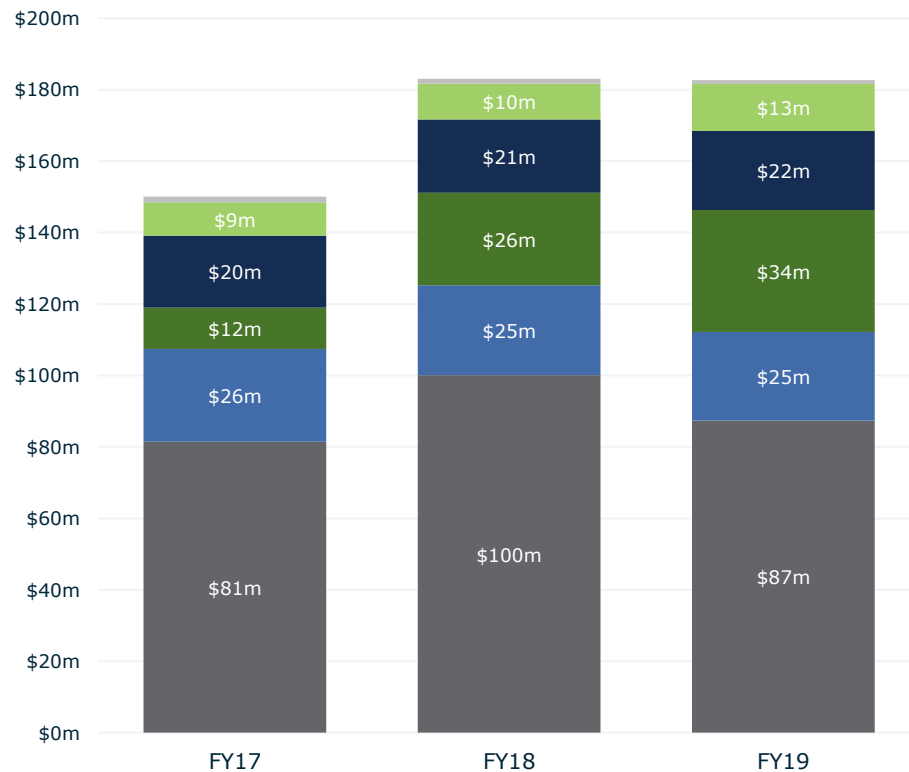
**after \$6m share buy back*

**\$6 million
on-market
share buy back
as at 30/6/19**

**Strong
Balance Sheet
Net Debt
down to
\$36.6m**

DIVERSIFYING REVENUE STREAMS

BOOM



Wind, Energy & Utilities



Telecommunications



Infrastructure



Industrial Maintenance

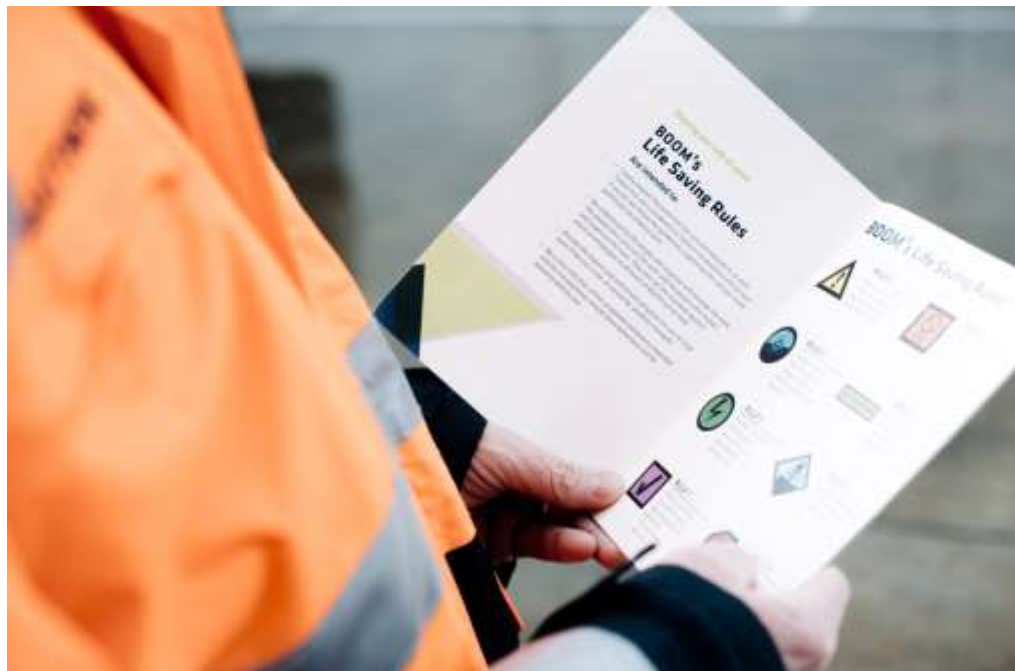


Mining & Resources

readi
Labour hire

SAFETY FOCUS

BOOM



Increasing
focus on safety
interactions with
customers and
employees

TRIFR reduced
to 8.6 in FY19,
improvement
on last year

PEOPLE & TRAINING

BOOM



**Commenced
apprenticeship
program to build
diversity and
skills in Boom**

**Certificate IV
frontline
leadership
training
introduced**

BOOM





BOOM

Impacted by
major weather
delays at
Cattle Hill
wind farm

Scope of
contract
reduced from
48 to 28
towers

An aerial photograph of a wind farm construction site. A large yellow crane is lifting a tall, grey concrete tower section into place. The landscape is a mix of green trees and cleared land. In the background, several wind turbines are visible under a blue sky with scattered clouds. The image is framed by a white geometric border on the right side.

BOOM

**Sales pipeline
remains solid
with \$415m to
tender over
next 3 years**

**Coopers Gap
wind farm on
schedule with
extra scope of
works won**

A large green BOOM hydraulic crane is lifting a large red component at a mining site. The crane is mounted on a multi-axle truck. In the background, there is a large concrete structure with stairs and a control cabin. Another smaller green crane is visible in the distance. The scene is set in a mining environment with a grey rock face in the background.

BOOM

**Mining
maintenance
continues to
be strong in
Queensland**

**Rebuilding
relationships
with mining
clients in the
Hunter Valley**

A green BOOM Logistics truck with a crane arm is positioned at an industrial site. The truck is parked on a paved area, and the crane arm is extended upwards. The background shows large industrial structures, including a large cylindrical tank and various metal frameworks. The BOOM logo is visible on the side of the truck and in the top right corner of the image.

BOOM

**Targeting
new growth
opportunities in
the north-west**

**Restructured
management
and sales
team in WA**

A large green BOOM crane is lifting a massive concrete beam at a construction site. The crane is positioned on a concrete structure, and the beam is being lowered into place. The background shows a clear blue sky with some clouds. The crane has the word "BOOM" and "OVER SIZE" on its side.

BOOM

**Strong pipeline
over next 3
years in
infrastructure**

**Growth in
Melbourne
with new
750t crane**



BOOM

Growth
in energy
and 5G
network
projects

Travel Tower
business
restructured
successfully

BOOM

**readi to focus
on external
revenue growth
opportunities**

**Providing
specialised
labour hire
services**



CAPITAL MANAGEMENT

BOOM

- Continue to be diligent on any capital expenditure
- Upgrading Olympic Dam fleet with new rental assets
- Assets relocated to high demand areas and improve utilisations
- Growth using flexible rental model
- Deliver strong cash flows and maintain solid balance sheet
- Further on-market share buy-back and other capital management initiatives over next 12 months



FY20 OUTLOOK

- Clear strategy in place to achieve sustainable profitable growth
- On track to enter new markets in 2H
- Guidance for FY20
 - Revenue ~ \$200m
 - EBITDA¹ ~ \$20m
 - CAPEX ~ \$5m
 - Free cash flow ~ \$13m
- Revenue and earnings to be stronger in the second half FY20
- Solid pipeline
 - wind farm projects
 - growing infrastructure sector
 - new mining contracts



¹ Not adjusted for new AASB16 accounting standard



BOOM

Loyal and
passionate
employees,
committed to
safety and
customers



BOOM

Formal Business

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Item 1

BOOM

☐ Financial Statements and Reports

Item 2



☐ That Mr. Maxwell J. Findlay be re-elected as a Director of the Company

Source: Computershare	Number of Shares	% of all issued Shares
For	174,749,454	40.39%
Against	10,373,361	2.40%
Discretionary *	373,555	0.06%
Abstain	2,348,383	0.54%

* The number of the Chairman's discretionary votes are 274,538.

Note: These figures relate to the proxies lodged 48 hours prior to the meeting.

Item 3



☐ The election of Ms. Melanie Allibon as a Director of the Company

Source: Computershare	Number of Shares	% of all issued Shares
For	174,626,742	40.36%
Against	9,920,073	2.29%
Discretionary *	373,555	0.09%
Abstain	2,924,383	0.68%

* The number of the Chairman's discretionary votes are 274,538.

Note: These figures relate to the proxies lodged 48 hours prior to the meeting.

Item 4

Adoption of the Remuneration Report

☐ That the Remuneration Report for the financial year ended 30 June 2019 be adopted

Source: Computershare	Number of Shares	% of all issued Shares
For	172,792,138	39.94%
Against	12,392,260	2.86%
Discretionary *	368,821	0.09%
Abstain	2,291,534	0.53%

* The number of the Chairman's discretionary votes are 269,804.

Note: These figures relate to the proxies lodged 48 hours prior to the meeting.

Item 5

Grant of Rights and Options to the MD

- ☐ That for the purposes of ASX Listing Rule 10.14 and for all other purposes, approval be given for the issue of the following Rights and Options to the Managing Director under the Company's Executive Remuneration Plan on the terms summarised in the Explanatory Memorandum:
 - a. The issue of Rights to the Managing Director up to a maximum value of \$180,000 in relation to the FY20 Salary Sacrifice Rights Plan;
 - b. The issue of Rights to the Managing Director up to a maximum value of \$120,000 in relation to the deferred component of the FY20 Short Term Incentive Plan; and
 - c. The issue of Options to the Managing Director up to a maximum value of \$300,000 in relation to the FY20 Long Term Incentive Plan.

Item 5



☐ Grant of Rights and Options to the Managing Director

Source: Computershare	Number of Shares	% of all issued Shares
For	172,772,486	39.93%
Against	12,551,978	2.90%
Discretionary *	340,821	0.08%
Abstain	2,179,468	0.50%

* The number of the Chairman's discretionary votes are 241,804.

Note: These figures relate to the proxies lodged 48 hours prior to the meeting.

Disclaimer

This presentation contains certain forward-looking statements with respect to the financial condition, results of operations and business of Boom and certain plans and objectives of the management of Boom. Forward-looking statements can generally be identified by the use of words such as 'project', 'believe', 'foresee', 'plan', 'expect', 'aim', 'potential', 'goal', 'target', 'intend', 'anticipate', 'believe', 'estimate', 'may', 'could', 'should', 'will' or similar expressions. All such forward looking statements involve known and unknown risks, significant uncertainties, assumptions, contingencies and other factors, many of which are outside the control of Boom, which may cause the actual results or performance of Boom to be materially different from any future results or performance expressed or implied by such forward looking statements. Such forward-looking statements speak only as of the date of this announcement. Factors that could cause actual results or performance to differ materially include without limitation the following: risks and uncertainties associated with the Australian and global economic environment and capital market conditions, fluctuations in foreign currency exchange and interest rates, competition, Boom's relationships with, and the financial condition of, its suppliers and customers, or legislative changes, or regulatory changes or other changes in the laws which affect Boom's business. The foregoing list of important factors is not exhaustive. There can be no assurance that actual outcomes will not differ materially from these statements. Readers should not place undue reliance on forward looking statements. Except as required by law and ASX Listing Rules, Boom undertakes no obligation to update publicly or otherwise revise any forward looking statement as a result of new information, future events or other factors.



Boom Logistics Limited (ASX: BOL)
Suite B Level 1, 55 Southbank Boulevard
SOUTHBANK VIC 3006
Telephone +61 3 9207 2500
info@boomlogistics.com.au
www.boomlogistics.com.au