

# Appendix 4E

## Preliminary Final Report to the Australian Stock Exchange

<b>Name of Entity</b>	Boom Logistics Limited
<b>ABN</b>	28 095 466 961
<b>Financial Year Ended</b>	30 June 2016
<b>Previous Corresponding Reporting Period</b>	30 June 2015

### Results for Announcement to the Market

Results for Announcement to the Market

	FY2016 \$'000	FY2015 \$'000	Percentage increase /(decrease) over previous corresponding period
Revenue	152,347	206,629	(26%)
Loss from continuing operations after tax	(30,219)	(36,874)	18%
Net loss for the period attributable to members	(30,219)	(36,874)	18%
Dividends (distributions)	Amount per security	Franked amount per security	
Final Dividend	Nil	Nil	
Interim Dividend	Nil	Nil	
Record date for determining entitlements to the dividends (if any)	NA		

**Brief explanation of any of the figures reported above necessary to enable the figures to be understood:**

The operating environment remained difficult during the year. Demand from customers was both subdued and volatile creating challenges for resource planning and associated cost management. The market remains over-supplied resulting in a highly competitive market with severe pressure on pricing. The pressure on revenue has intensified over the year with a number of factors impacting Boom's revenue during the year.

A summary of the revenue impact on FY16 is shown below:

	<b>Impact on FY16 Revenue</b>	
• Closure of unprofitable depots in the current and prior financial years	Decrease	\$25 million
• Price and volume pressure from major resources customers. Impact at three resources focussed depots	Decrease	\$19 million
• Winding down of major projects during the year	Decrease	\$19 million
• Increased activity across 15 of the 19 Boom depots	Increase	\$12 million
Revenue from Services	Decrease	\$51 million

The decline in revenue was partially offset by an overall 25% decrease in operating costs during the year. The loss from continuing operations after tax was, however, also specifically impacted by the following non-trading costs during the year:

- A non-cash impairment charge of \$6.8m applied to assets held for sale (\$5.9m of the total was incurred in the first half of the year) (FY15: \$6.3m);
- A non-cash impairment charge of \$11.6m applied to assets in the operating fleet (all incurred in the first half of the year) (FY15: \$14.5m);
- Restructuring costs of \$1.5m, including a provision of \$0.3m for restructuring initiatives to be completed in the first quarter of FY16 (FY15: \$5.9m);
- \$0.3m of legal costs associated with Boom's 18 metre glove and barrier legal claim (FY15: \$0.2m); and
- Loss on sale of assets of \$0.4m representing less than 3% of the book value of the assets sold during the year (FY15: profit of \$3.2m).

Adjusting for these costs, Boom's Trading EBITDA for FY16 was a profit of \$11.2m (FY15: \$14.6m).

Boom's depreciation and amortisation expense for the year was \$19.6m (FY15 \$24.2m) with statutory EBIT at a loss of \$28.9m (FY15: loss of \$33.2m).

Other significant factors relevant to the current year results are:

- Positive free cash flow of \$22.2m (FY15: \$20.4m), after:

<ul style="list-style-type: none"> <li>receiving \$15.7m (FY15: \$20.3m) in proceeds from the sale of surplus assets</li> <li>funding \$1.8m of capital expenditure (FY15: \$8.4m)</li> <li>funding \$4.1m of net interest expense (FY15: \$5.8m)</li> </ul>
<ul style="list-style-type: none"> <li>Net debt reduced to \$49.2m (30 June 2015: \$71.0m)</li> <li>Gearing (Net Debt / Total Equity) reduced to 29% (30 June 2015: 36%)</li> </ul>
<p>Full commentary on the results for the reporting period is contained within the accompanying Annual Financial &amp; Directors' Reports ("Annual Financial Statements").</p>

### Dividends

<b>Date the dividend is payable</b>	NA
<b>Record date to determine entitlement to the dividend</b>	NA
<b>Amount per security</b>	Nil
<b>Total dividend</b>	Nil
<b>Amount per security of foreign sourced dividend or distribution</b>	NA
<b>Details of any dividend reinvestment plans in operation</b>	NA
<b>The last date for receipt of an election notice for participation in any dividend reinvestment plans</b>	NA

### NTA Backing

	<b>Current Period</b>	<b>Previous corresponding period</b>
<b>Net tangible asset backing per ordinary security (cents per share)</b>	\$0.35	\$0.41

### Other Significant Information Needed by an Investor to Make an Informed Assessment of the Entity's Financial Performance and Financial Position

Refer to comments noted above.

## Commentary on the Results for the Period

### The earnings per security and the nature of any dilution aspects:

Basic and diluted EPS as at 30 June 2016 was negative 6.4 cents compared with a negative 7.8 cents at 30 June 2015.

At the end of the financial year, there were nil unissued ordinary shares in respect of which options were outstanding.

### Returns to shareholders including distributions and buy-backs:

There were no returns to shareholders during the financial year.

### Discussion of trends in performance:


A commentary on the results for the year ended 30 June 2016 is contained within the attached Annual Financial Statements.

## Audit/Review Status

The accounts have been audited and a copy of the Auditor's Report is included within the Annual Financial Statements which accompany this report.

## Attachments Forming Part of Appendix 4E

Attachment #	Details
1	2016 Financial Report including a consolidated income statement, consolidated statement of comprehensive income, consolidated statement of financial position, consolidated statement of cash flows and consolidated statement of changes in equity with accompanying notes.  Additional Appendix 4E disclosure requirements can be found in the attached Annual Financial Report.
2	Independent Audit Report

Signed By (Director / Company Secretary)	
Print Name	Brenden Mitchell
Date	16 August 2016