

Appendix 4E

Preliminary Final Report to the Australian Stock Exchange

Name of Entity	Boom Logistics Limited
ABN	28 095 466 961
Financial Year Ended	30 June 2014
Previous Corresponding Reporting Period	30 June 2013

Results for Announcement to the Market

	FY2014 \$'000	FY2013 \$'000	Percentage increase /(decrease) over previous corresponding period
Revenue	273,320	338,387	(19%)
Profit from continuing operations after tax	(79,455)	(2,476)	(3,109%)
Net profit for the period attributable to members	(79,455)	(2,476)	(3,109%)
Dividends (distributions)	Amount per security	Franked amount per security	
Final Dividend	Nil	Nil	
Interim Dividend	Nil	Nil	
Record date for determining entitlements to the dividends (if any)	NA		

Brief explanation of any of the figures reported above necessary to enable the figures to be understood:

Statutory result

Boom Logistics Limited (“Boom”) announced a statutory net loss after tax for the year ended 30 June 2014 of \$79.5 million (FY13: net loss of \$2.5 million). Earnings before interest expense and tax were a negative \$74.7 million in FY14 (FY13: a positive \$7.1 million).

Trading result¹

The net trading profit after tax was \$3.9 million compared to \$10.7 million in FY13. Trading earnings before interest expense and tax were \$14.0 million compared to \$26.0 million in FY13.

The trading result in FY14 excludes \$80.1 million of non-cash goodwill and asset impairments, \$8.3 million of restructuring costs and \$0.3 million of other one-off costs (pre tax).

Boom has applied the free cash flows² of \$25.0 million derived from this trading result to reduce debt, resulting in a net debt balance at 30 June 2014 of \$89.5 million (30 June 2013: \$115.8 million).

Financial adjustments

As foreshadowed in Boom’s 16 July 2014 announcement, the following items were brought to account at 30 June 2014:

- a goodwill impairment of \$70.8 million;
- a restructuring provision of \$6.5 million;
- an impairment of assets held for sale of \$4.5 million; and
- an impairment of fixed assets in WA of \$4.8 million.

Boom also incurred \$2.0 million of non-trading adjustments during the year. These related predominantly to restructuring, redundancies, the “One Boom” project to integrate the Boom Sherrin and Crane Logistics businesses and legal costs associated with advancing Boom’s legal claim associated with 18m glove and barrier travel tower units.

Goodwill impairment

The non-cash goodwill impairment reflected Boom’s total carrying value of goodwill and there is no goodwill carried on Boom’s balance sheet at 30 June 2014. This is a deliberately conservative approach that reflects both current market volatility and recent guidance from ASIC when determining the carrying value of goodwill, particularly their focus on whether there has been variability between prior periods’ actual cash flows compared to budgeted expectations.

Restructuring provision

As noted in Boom’s announcement to the market on 2 May 2014, the transition from the BHPB Mitsubishi Alliance (“BMA”) contract that expired on 30 June 2014 involves a significant restructuring of Boom’s Queensland business.

1 Boom’s FY14 Trading EBIT result is a non-IFRS measure that excludes \$88.7m of one-off items, comprising goodwill impairment (\$70.8m), asset impairment (\$9.3m), restructuring costs (\$8.3m) and legal fees associated with Boom Sherrin’s 18m Glove and Barrier legal action (\$0.3m). Boom’s FY14 Trading NPAT is a non-IFRS measure that excludes the after-tax impact of these one-off items, being \$83.4m.

2 Free cash flows = operating cash flow less investing cash flow.

This includes redundancies, physical relocation of assets and the closure of certain depots.

It also involves a review and assessment of Boom's ongoing fleet requirements. This review has identified a number of assets that are being redeployed across the country and a number of surplus assets that are being made available for sale.

Assets Held for Sale impairment

Further to the East Coast restructure, Boom's balance in Assets Held for Sale at 30 June 2014, after impairments have been booked, is \$15.5 million. All assets held for sale are carried at their expected sales value.

Boom has sold \$17.3 million of surplus assets during FY14 and these transactions have provided not only a net profit on sale but also good market insight into prevailing market prices. In assessing the appropriate sales values, Boom has also taken account of the continuing strength of the Australian dollar and its impact on the off-shore market for used equipment sales.

Impairment of fixed assets in WA

The carrying value of Boom's fixed asset values was independently tested as part of the debt refinancing exercise in December 2013. The outcome of that assessment was that the market value of Boom's assets nationally was in excess of their carrying value.

However under the requirements of *AASB 136: Impairment*, an impairment charge is required to be recognised when the carrying value of assets is greater than their recoverable amount for any individual Cash Generating Unit. As a consequence, an impairment of \$4.8 million will be recognised against the \$99.9 million net book value of fixed assets in the WA business.

A large proportion of this impairment has been applied against five assets that were committed to prior to the Global Financial Crisis, at rates that reflected the scarcity of cranes in the market at that time. Their arrival into the WA business during the Global Financial Crisis, when the value of the Australian dollar had dropped significantly, compounded their high valuation.

Operational overview

- Boom continues to adapt in response to volatile market conditions with increased price pressure across the market, particularly in mining.
- Significant operational restructuring to continue supported by recent investment in operating systems and business process improvements.
- Strong free cash flows are underpinned by solid operating cashflow, limited requirement for capital expenditure and surplus asset sales.
- Uncompetitive EBAs are being addressed but further focus on Boom's labour model is required to provide flexibility in responding to changed market conditions.

- Overheads have reduced following the centralisation of certain back office functions, and further cost reductions are expected from the One Boom restructuring.
- Consolidation of recently won contracts and conversion of those already in the tender pipeline.
- Targeting opportunities for income diversity with infrastructure projects expected to present growth options in late FY15 and beyond.

Dividends

Date the dividend is payable	NA
Record date to determine entitlement to the dividend	NA
Amount per security	Nil
Total dividend	Nil
Amount per security of foreign sourced dividend or distribution	NA
Details of any dividend reinvestment plans in operation	NA
The last date for receipt of an election notice for participation in any dividend reinvestment plans	NA

NTA Backing

	Current Period	Previous corresponding period
Net tangible asset backing per ordinary security (cents per share)	\$0.49	\$0.51

Other Significant Information Needed by an Investor to Make an Informed Assessment of the Entity's Financial Performance and Financial Position

Refer to comments noted above.

Commentary on the Results for the Period

The earnings per security and the nature of any dilution aspects :

Basic EPS as at 30 June 2014 was negative 16.8 cents compared with a negative 0.5 cents at 30 June 2013. This was due to a combination of factors which impacted on performance as noted above.

Refer to the Income Statement in the 2014 Financial Report for disclosure of basic and diluted EPS.

At the end of the financial year, there were nil unissued ordinary shares in respect of which options were outstanding.

Returns to shareholders including distributions and buy backs :

There were no returns to shareholders during the financial year.

The results of segments that are significant to an understanding of the business as a whole:

The business is considered from a product perspective and has one reportable segment:

- “Lifting Solutions”, which consists of all lifting activities including the provision of cranes, travel towers and access equipment and all associated services.

Refer to note 5 in the attached 2014 Financial Report for further information on this segment.

Discussion of trends in performance:

Boom does not expect a significant change in prevailing market conditions until planned infrastructure projects begin to appear in late FY15, followed by an expected increase in activity through FY16 and FY17.

That said, following the transition away from BMA and the execution of the Queensland and East Coast restructuring that will occur in 1Q15, Boom expects performance improvements in WA and Queensland for the remainder of the financial year. A solid performance is expected from Victoria and South Australia and whilst Boom Sherrin has a strong pipeline, its financial outcomes will be determined by project start dates which are still uncertain. Overall, Boom expects to build to a stronger outcome throughout the year as revenues start to increase and cost reduction initiatives realise further benefits.

Boom will continue to drive business improvement in response to market changes.

Any other factor which has affected the results in the period or which are likely to affect results in the future, including those where the effect could not be quantified:

NA

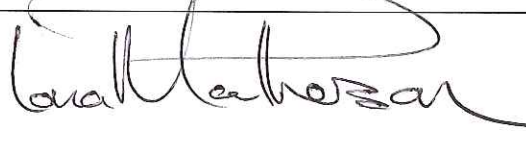
Audit/Review Status

This report is based on accounts to which one of the following applies: (Tick one)			
The accounts have been audited	✓	The accounts have been subject to review	
The accounts are in the process of being audited or subject to review		The accounts have not yet been audited or reviewed	

<p>If the accounts have not yet been audited or subject to review and are likely to be subject to dispute or qualification, a description of the likely dispute or qualification:</p> <p>NA</p>
<p>If the accounts have been audited or subject to review and are subject to dispute or qualification, a description of the dispute or qualification:</p> <p>NA</p>

Attachments Forming Part of Appendix 4E

Attachment #	Details
1	2014 Financial Report
2	Independent Audit Report

Signed By Company Secretary	
Print Name	Iona MacPherson
Date	12 August 2014
