

Interim Financial Report for the six months ended 31 December 2011



ABN 28 095 466 961

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Directors' Report

Your Directors present their report on the consolidated entity (referred to hereafter as "the Group") consisting of Boom Logistics Limited and the entities it controlled for the half-year ended 31 December 2011.

Directors

The names of the Company's Directors in office during the half-year and until the date of this report are as below. Directors were in office for this entire period unless otherwise stated.

Mr Rodney John Robinson Mr Brenden Clive Mitchell Mr Terrance Alexander Hebiton Dr Huw Geraint Davies Mr Terrence Charles Francis Ms Fiona Rosalyn Vivienne Bennett (Chairman) (Managing Director) (Non Executive Director) (Non Executive Director) (Non Executive Director) (Non Executive Director)

Review and Results of Operations

The Group reported an after tax profit of \$8,015,205 for the half year (1H11: \$2,799,307).

The 1H12 result reflected continued revenue growth in the core crane logistics business, particularly supporting major coal producing customers in the Bowen Basin (QLD) and the Hunter Valley region (NSW). Iron ore producing customers in North West WA have provided revenue growth, however margins were impacted by the ongoing cost pressures associated with labour and accommodation resulting from operating in high growth, remote areas. Boom Sherrin's operating result has improved on the same period in the prior year, despite a lower revenue base.

Of significance during the period has been:

- => 17% Crane Logistics revenue growth in NSW, QLD and North West WA.
- => Contract renewal and extension of services with Boom's largest customer, BHP Billiton Mitsubishi Alliance ("BMA") for 3 years (approximately \$35 million revenue p.a.).
- => Continued growth in the mining and resources sector, which now contributes 58% of total Crane Logistics revenue.
- => Boom Sherrin restructure executed on schedule at a lower than planned cost of \$1.5 million with expected annualised savings of approximately \$6 million commencing early 2012.
- => Melbourne Tower crane assets sold in October 2011 for proceeds of \$7.5 million and a profit on sale of \$3.0 million.
- => Successful completion of three year, \$150 million syndicated debt facility at lower cost of debt (1H12 cost of 9%, compared with 12% in 1H11 reflected a \$1.9m cost reduction).

Factors impacting operating performance included:

- => Some capital expenditure has been delayed in anticipation of the planned BHP Billiton Olympic Dam investment. Boom has been successful in tendering for new business with BHP Billiton Olympic Dam (\$100 million revenue over 5 years), commencing 1 June 2012.
- => Depot and accommodation infrastructure is being established in Newman, WA with costs being incurred ahead of revenue generation.
- => Fly in/fly out labour expenses and rising accommodation costs continue to impact the North West WA operating margins. Management are working with major customers on joint solutions.
- => Continuing softness in the metropolitan markets, reflecting the two speed economy and limited infrastructure investment.

Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out on page 5.

Rounding

The amounts contained in this report and in the financial report are presented in Australian dollars and have been rounded to the nearest \$1,000 (where rounding is applicable) under the option available under ASIC Class Order 98/100. The Group is of a kind to which the Class Order applies.

Signed in accordance with a resolution of the Directors.

John Robinson Chairman

Melbourne, 14 February 2012

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Herenden Mitchell Managing Director



Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

To: the directors of Boom Logistics Limited

I declare that, to the best of my knowledge and belief, in relation to the review for the half-year ended 31 December 2011 there have been:

- (i) no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the review; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the review.

KAMG

KPMG

Michael Bray Partner

Melbourne

14 February 2012

Consolidated Interim Income Statement for the half-year ended 31 December 2011

	Note	2011 \$'000	2010 \$'000
Revenue	4	178,933	169,223
Salaries and employee benefits expense Equipment service and supplies expense Cost of sales associated with cranes Operating lease expense Other expenses Restructuring expense Depreciation and amortisation expense	4	(77,808) (48,983) - (4,992) (13,792) (1,470) (14,399)	(73,175) (44,415) (442) (6,115) (12,734) (1,613) (16,299)
Profit before financing expense and income tax		17,489	14,430
Financing expense		(5,913)	(7,771)
Profit before income tax		11,576	6,659
Income tax expense		(3,561)	(1,879)
Profit from continuing operations		8,015	4,780
Loss from discontinued operations (net of income tax)		-	(1,981)
Net profit attributable to members of Boom Logistics Limited		8,015 ======	2,799
Basic earnings per share (cents per share)		1.7	0.6
Diluted earnings per share (cents per share)		1.7	0.6
Franked dividends per share (cents per share)		0.0	0.0

The accompanying notes form an integral part of the Consolidated Interim Income Statement.

Consolidated Interim Statement of Comprehensive Income for the half-year ended 31 December 2011

	2011 \$'000	2010 \$'000
Net profit attributable to members of Boom Logistics Limited	8,015	2,799
Other comprehensive income Cash flow hedges recognised in equity	(493)	(10)
Other comprehensive income for the half-year, net of tax	(493)	(10)
Total comprehensive income for the half-year attributable to members of Boom Logistics Limited	 7,522 ========	2,789

The accompanying notes form an integral part of the Consolidated Interim Statement of Comprehensive Income.

Consolidated Interim Statement of Financial Position as at 31 December 2011

	Note	31 December 2011	30 June 2011
CURRENT ASSETS Cash and cash equivalents Trade and other receivables Inventories Prepayments and other current assets Assets classified as held for sale Income tax receivable		\$'000 10,110 54,449 533 4,830 4,932 8,029	\$'000 9,073 57,783 1,419 4,138 5,031 8,029
TOTAL CURRENT ASSETS		82,883	85,473
NON-CURRENT ASSETS Plant and equipment Intangible assets		329,256 72,906	322,619 72,158
TOTAL NON-CURRENT ASSETS		402,162	394,777
TOTAL ASSETS		 485,045 =======	 480,250 =========
CURRENT LIABILITIES Trade and other payables Interest bearing loans and borrowings Provisions Derivative financial instruments Other liabilities TOTAL CURRENT LIABILITIES	7	24,870 22,335 12,516 493 3,922 	26,070 108,769 13,274 - 5,585 153,698
NON-CURRENT LIABILITIES Interest bearing loans and borrowings Provisions Deferred tax liabilities TOTAL NON-CURRENT LIABILITIES	7	101,428 967 13,827 116,222	17,926 929 10,266 29,121
TOTAL LIABILITIES		180,358	
NET ASSETS		========== 304,687 ========	297,431
EQUITY Contributed equity Retained (losses) Reserves		318,065 (13,360) (18)	318,065 (21,375) 741
TOTAL EQUITY		304,687 ======	297,431 ========

The accompanying notes form an integral part of the Consolidated Interim Statement of Financial Position.

Consolidated Interim Statement of Cash Flows for the half-year ended 31 December 2011

	2011 \$'000	2010 \$'000
Cash flows from operating activities	φ 000	φ 000
Receipts from customers	196,878	190,107
Payments to suppliers and employees	(169,289)	,
Interest paid	(5,660)	(7,771)
Interest received	246	165
Income tax paid	-	(1,000)
Net cash provided by operating activities	22,175	
	,•	
Cash flows from investing activities		
Purchase of plant and equipment	(28,040)	(21,141)
Payment for intangible assets - development costs	(914)	-
Proceeds from the sale of plant and equipment	11,173	2,712
Net cash used in investing activities	 (17,781)	(18,429)
Cash flows from financing activities		
Proceeds from borrowings	38,585	19,652
Repayment of borrowings	(41,942)	(20,442)
Net cash used in financing activities	(3,357)	(790)
Net increase / (decrease) in cash and cash equivalents	1,037	(635)
Cash and cash equivalents at the beginning of the period	9,073	10,134
Cash and cash equivalents at the end of the period	 10,110	9,499
	=============	=========

The accompanying notes form an integral part of the Consolidated Interim Statement of Cash Flows.

Consolidated Interim Statement of Changes in Equity for the half-year ended 31 December 2011

	Issued Capital \$'000	Retained Earnings \$'000	Cash Flow Hedge Reserve \$'000	Employee Equity Benefits Reserve \$'000	Total Equity \$'000
At 1 July 2010	318,065	16,373	10	448	334,896
Profit for the half-year Other comprehensive income		2,799 _	-		2,799 (10)
Total comprehensive income	-	2,799	(10)	-	2,789
Transactions with owners in their capacity as owners: Share based payments	-	-	-	137	137
At 31 December 2010	318,065	19,172	-	585	337,822
At 1 July 2011	318,065	(21,375)		741	297,431
Profit for the half-year Other comprehensive income		======================================			8,015 (493)
Total comprehensive income	-	8,015	(493)	-	7,522
Transactions with owners in their capacity as owners: Share based payments	-	-	-	(266)	(266)
At 31 December 2011	318,065	(13,360)	(493)	475	304,687

The accompanying notes form an integral part of the Consolidated Interim Statement of Changes in Equity.

Notes to the Consolidated Interim Financial Statements for the half-year ended 31 December 2011

1. Corporate Information

The financial report of Boom Logistics Limited ("the Company") and its subsidiaries ("the Group") for the half-year ended 31 December 2011 was authorised for issue in accordance with a resolution of the Directors on 14 February 2012.

Boom Logistics Limited is a company incorporated in Australia and limited by shares which are publicly traded on the Australian Stock Exchange.

During the period, the principal activity of the Group was the provision of lifting solutions.

2. Basis of Preparation and Accounting Policies

This general purpose condensed financial report for the half-year ended 31 December 2011 has been prepared in accordance with AASB 134 Interim Financial Reporting and the Corporations Act 2001.

The half-year financial report does not include all notes of the type normally included within the annual financial report and therefore cannot be expected to provide as full an understanding of the financial performance, financial position and financing and investing activities of the Group as the full financial report.

It is recommended that the half-year financial report be read in conjunction with the annual report for the year ended 30 June 2011 and considered together with any public announcements made by Boom Logistics Limited during the half-year ended 31 December 2011 in accordance with the continuous disclosure obligations of the ASX listing rules.

The accounting policies adopted are consistent with those of the previous financial year and corresponding reporting period with the exception of the reclassification of capitalised development costs for software from plant and equipment to intangible assets in accordance with AASB 138 Intangible Assets. The development costs incurred in the period related to the Group's investment in its new payroll and general ledger systems. Both are scheduled for completion in FY2013 and will be amortised over the useful life of the systems. Prior period comparatives have been adjusted accordingly. The carrying value of intangible assets has increased by \$2.096 million with plant and equipment decreasing by the same amount. Comparatives included in the Statement of Cash Flows and Note 4 have also been revised to reflect this reclassification.

Prior period comparatives have been adjusted where required following the Board of Directors' decision on the 29 October 2010 to exit the Crane Sales and Service segment which was disclosed as a discontinued operation in the 30 June 2011 Annual Financial Report.

3. Critical Accounting Estimates and Judgements

The preparation of the condensed financial statements for the half-year ended 31 December 2011 requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from those estimates.

The significant estimates and judgements made by management in applying the Group's accounting policies and the key sources of estimating uncertainty were the same as those that were applied to the consolidated financial statements as at and for the year ended 30 June 2011.

Notes to the Consolidated Interim Financial Statements for the half-year ended 31 December 2011

			Note	2011 \$'000	2010 \$'000
4.	Rev	venue And Expenses			
	(a)	Revenue from continuing operations Revenue from services Revenue from sale of goods Interest income from other persons/corporations		175,348 - 246	167,847 819 162
				175,594	168,828
	(b)	Other income Net gains on disposal of plant and equipment	(i)	3,339 3,339	395 395
		Total revenue			
				===============	============

 (i) Net gains on disposal of plant and equipment included \$3.0m profit on sale of the Victorian Tower Crane assets which were sold on 5 October 2011. This asset sale occurred within the Lifting Solutions operating segment.

(c) Expenses Salaries and employee benefits Defined contribution plan expense	73,240 4,568	69,015 4,160
	77,808	73,175
Depreciation of plant and equipment Amortisation of intangible assets - development costs	14,233 166	16,133 166
	 14,399 	16,299

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5. Dividends Paid And Proposed

(a) Dividends paid during the half-year

Fully franked final dividends for 30 June 2011: nil (2010: nil)

(b) Dividends proposed and not recognised as a liability

Fully franked interim dividends for financial year 30 June 2012: nil (2011: nil)

Notes to the Consolidated Interim Financial Statements for the half-year ended 31 December 2011

6. Segment Reporting

(a) Description of operating segments

Management has determined the operating segments based on the reports reviewed by the Chief Operating Decision Maker ("CODM") to make decisions about resource allocation and to assess performance.

The business is considered from a product perspective and has one reportable segment, Lifting Solutions, which consists of all lifting activities including the provision of cranes, travel towers and access equipment.

As disclosed in the 30 June 2011 Annual Financial Report, the Group had two reportable segments: Lifting Solutions and Crane Sales and Service segment. The Board of Directors made the decision on 29 October 2010 to exit the Crane Sales and Service segment. Exit procedures on the business units in this segment were completed by the date of this report.

(b) Segment information provided to the CODM

	Lifting Solutions \$'000	All other segments \$'000	Consolidated \$'000
Half-year ended: 31 December 2011			
<i>Segment revenue</i> Total external revenue Inter-segment revenue	175,348 -	:	175,348 -
Revenue from external customers	175,348	-	175,348
<i>Segment result</i> Earnings before interest and tax	24,220	(6,977)	17,243
Depreciation and amortisation Income tax expense	(14,099)	(300)	(14,399) (3,561)
Segment assets and liabilities Segment assets Total assets includes:	470,839	6,177	477,016
Additions to non-current assets	27,614	1,340	28,954
Segment liabilities	38,713	4,055	42,768

Notes to the Consolidated Interim Financial Statements for the half-year ended 31 December 2011

6. Segment Reporting (continued)

(b) Segment information provided to the CODM (continued)

	Lifting Solutions \$'000	Crane Sales and Service \$'000	All other segments \$'000	Consolidated \$'000
Half-year ended: 31 December 2010				
Segment revenue				
Total external revenue	169,406	9,093	-	178,499
Inter-segment revenue	(1,698)	(6,374)	-	(8,072)
Revenue from external customers	167,708	2,719	-	170,427
Segment result				
Earnings before interest and tax	22,347	(3,059)	(7,847)	11,441
Depreciation and amortisation Income tax expense	(15,894)	(86)	(372)	(16,352) (1,036)
Year ended: 30 June 2011				
Segment assets and liabilities				
Segment assets Total assets includes:	464,444	1,036	6,741	472,221
Additions to non-current assets	21,191	13	1,008	22,212
Segment liabilities	39,439	866	5,553	45,858

(c) Other segment information

(i) Segment revenue

Sales between segments are carried out at arm's length and are eliminated on consolidation. The revenue from external parties reported to the CODM is measured in accordance with Australian Accounting Standards.

Notes to the Consolidated Interim Financial Statements for the half-year ended 31 December 2011

6. Segment Reporting (continued)

(c) Other segment information (continued)

(i) Segment revenue (continued)

Segment revenue reconciles to total revenue from continuing operations as follows:

	2011 \$'000	2010 \$'000
Total segment revenue	175,348	170,427
Interest income	246	165
Other income	3,339	403
Less revenue from discontinued operations	-	(1,772)
Total revenue from continuing operations	178,933	169,223
	=========	=========

Boom Logistics Limited is domiciled in Australia and all revenue is derived from external customers within Australia. The consolidated entity is not reliant on any one customer for over 10% of its revenue generation.

(ii) Segment results

The CODM assesses the performance of the operating segments based on earnings before interest and tax. Interest income and financing expenditure are not allocated to segments as this type of activity is driven by the National Office treasury function which manages the cash and debt positon of the Group.

A reconciliation of earnings before interest and tax to operating profit before income tax is provided as follows:

Earnings before interest and tax	17,243	11,441
Interest income	246	165
Financing expenses	(5,913)	(7,771)
Less earnings before interest and tax from discontinued operations	-	2,824
Profit before income tax from continuing operations	11,576	6,659
	=========	

(iii) Segment assets

The balances provided to the CODM with respect to total assets are measured in a manner consistent with that of the financial statements. These assets are allocated based on the operations of the segment and the physical location of the asset. Tax and any derivative related assets are not considered to be segment assets.

All assets are located within Australia.

Notes to the Consolidated Interim Financial Statements for the half-year ended 31 December 2011

6. Segment Reporting (continued)

(c) Other segment information (continued)

(iii) Segment assets (continued)

Reportable segment assets are reconciled as follows:

	31 December 2011 \$'000	30 June 2011 \$'000
Segment assets Unallocated:	477,016	472,221
- Income tax receivable	8,029	8,029
Total assets per the statement of financial position	485,045	480,250

(iv) Segment liabilities

The balances provided to the CODM with respect to total liabilities are measured in a manner consistent with that of the financial statements. These liabilities are allocated based on the operations of the segment. The Group's borrowings, tax and any derivative financial instruments are not considered to be segment liabilities as they are managed by the National Office treasury function.

Reportable segment liabilities are reconciled as follows:

Segment liabilities Unallocated:	42,768	45,858
 Deferred tax liability Current interest bearing loans and borrowings 	13,827 22,335	10,266 108,769
- Non-current interest bearing loans and borrowings	101,428	17,926
Total liabilities per the statement of financial position	180,358 =======	182,819 ======

(v) All other segments

The balances provided to the CODM with respect to all other segments are measured in a manner consistent with that of the financial statements. Some of the expenses recognised in this category are incurred by other reportable segments, however, they are captured and reported internally within the "All other segments" category.

Notes to the Consolidated Interim Financial Statements for the half-year ended 31 December 2011

7. Interest Bearing Loans And Borrowings

Debt repayment

The Group has maintained its gearing ratio (interest bearing loans and borrowings / interest bearing loans and borrowings plus total equity) of 29% at 31 December 2011 (31 December 2010: 28%) whilst drawing down \$23.4 million of debt for capital expenditure and \$15.2 million for refinancing of hire purchase contracts during the six months period.

	31 December 2011 \$'000	30 June 2011 \$'000
<i>Current</i> Obligations under finance leases and hire purchase contracts	20,376	33,378
Secured bank loans	-	75,391
Other loans	1,959	-
Total current interest bearing liabilities	22,335	108,769
Non current	=========	
Obligations under finance leases and hire purchase contracts	4,288	17,926
Secured bank loans	97,140	-
Total non-current interest bearing liabilities	101,428	17,926
Total interest bearing liabilities	123,763	126,695
	=========	==========

The following changes in interest bearing liabilities occurred during the half-year ended 31 December 2011:

Balance at 1 July 2011	126,695
<i>Drawdown</i> Syndicated bank loan	38,585
<i>Repayments</i> Repayment of borrowings	(41,942)
<i>Other movements</i> Net movement in other interest bearing liabilities Net movement of finance costs	1,959 (1,534)
Balance as at 31 December 2011	123,763 =========

Throughout the period and as at 31 December 2011, the Group was in compliance with all banking covenants.

Notes to the Consolidated Interim Financial Statements for the half-year ended 31 December 2011

			31 December 2011 \$'000	30 June 2011 \$'000
8.	Contributed Equity			
	Issued and fully paid ordinary shares		318,065	318,065
			31 December 2011	
		Note	No. of shares	\$'000

Movements in ordinary shares on issue			
At 1 July 2011		465,011,147	318,065
Issued during the period:			
 employee share incentive schemes 	(i)	3,652,438	-
At 31 December 2011		468,663,585	318,065
		===========	

(i) This amount represents the issue of 3,652,438 ordinary shares to employees as part of the employee share incentive schemes for nil consideration during the period.

9. Commitments And Contingencies

Commitments

At 31 December 2011, the Group has capital commitments of \$20.1 million for the purchase of plant and equipment (31 December 2010: \$1.6 million).

Contingencies

Since the last annual reporting date, there has been no material change to any contingent assets or contingent liabilities.

10. Events After The Balance Sheet Date

Dividend

On 14 February 2012, the Directors of Boom Logistics Limited declared that no interim dividend would be issued for the half-year ended 31 December 2011.

Notes to the Consolidated Interim Financial Statements for the half-year ended 31 December 2011

11. Discontinued Operations

(a) Details of discontinued operations

On 29 October 2010, the Group announced the decision to discontinue the operations of James Equipment which was part of the Crane Sales and Service operating segment. James Equipment ceased trading in its own right in the second half of the 2011 financial year.

(b) Financial performance and cash flow information of discontinued operations

The financial performance and cash flow information of James Equipment for the half-year ended 31 December 2011 and the half-year ended 31 December 2010 are presented below.

	31 December 2011 \$'000	31 December 2010 \$'000
<i>Financial Performance</i> Revenue Expenses	- -	1,772 (4,596)
Loss before income tax Income tax benefit	- -	(2,824) 843
Loss after income tax of discontinued operation	-	(1,981) ======
Basic (loss) per share (cents per share) Diluted (loss) per share (cents per share)	:	(0.4) (0.4)
<i>Cash flow information</i> Net cash inflows/(outflows) from operating activities Net cash inflows/(outflows) from investing activities Net cash inflows/(outflows) from financing activities	-	(524) 5 558
Net increase/(decrease) in cash generated by discontinued operation	 - 	 39

Directors' Declaration

In accordance with a resolution of the Directors of Boom Logistics Limited, we state that:

In the opinion of the Directors:

- (a) the financial statements and notes set out on pages 6 to 19 are in accordance with the Corporations Act 2001, including:
 - (i) giving a true and fair view of the Group's financial position as at 31 December 2011 and the performance for the half-year ended on that date; and
 - (ii) complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

On behalf of the Board

John Robinson Chairman

Melbourne, 14 February 2012

Brenden Mitchell Managing Director



Independent auditor's review report to the members of Boom Logistics Limited

Report on the financial report

We have reviewed the accompanying half-year financial report of Boom Logistics Limited, which comprises the consolidated statement of financial position as at 31 December 2011, consolidated income statement and consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the half-year ended on that date, notes 1 to 11 comprising a summary of significant accounting policies and other explanatory information and the directors' declaration of the Group comprising the Company and the entities it controlled at the half-year's end or from time to time during the half-year.

Directors' responsibility for the half-year financial report

The directors of the Company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including: giving a true and fair view of the Group's financial position as at 31 December 2011 and its performance for the half-year ended on that date; and complying with Australian Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*. As auditor of Boom Logistics Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Independence

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001.*



Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Boom Logistics Limited is not in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the Group's financial position as at 31 December 2011 and of its performance for the half-year ended on that date; and
- (b) complying with Australian Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

KPMG

KPMG

Michael Bray Partner

Melbourne 14 February 2012